



Better Benefits, Better Service, Better Results. Better Business Brokerage, the Better choice for bringing Buyers and Sellers together.

Buyer Profile Worksheet

1. Name _____ Spouse _____
2. Associates/Partners _____
3. Address _____ City _____ State _____ Zip _____
4. Telephone (Day) _____ (Evening) _____ (Fax) _____
5. Mobile _____ Pager _____ Email: _____

FINANCIAL:

6. Amount Available to Invest (Down Payment & Business Capitalization) _____
7. Other Sources of Funds _____
8. Minimum Monthly Income Requirement _____
9. Financial Partner(s) _____
10. Anticipated Possession Date _____
11. Spouse/Family Involvement _____
12. How Long Have You Been Looking _____

BACKGROUND:

13. Previous Business Ownership _____
14. Type of Business Preferred _____
15. Previous Employment _____
16. Business Objectives _____
17. Education _____
18. Business Previously Considered _____
19. Do You Posses Any of the Following Skills:
 - Distribution _____
 - Mechanical _____ Production _____
 - Sales _____ Promotion _____
 - Finance _____ Administration _____
 - Personnel _____ Management _____
 - Information Technology _____ Other _____
20. Will You Consider Any of the Following?
 - Retail: _____
 - Food Market and/or Deli _____
 - Franchise _____
 - Dry cleaning/Coin Laundry: _____
 - Distribution/Light Manufacture _____
 - Convenience Store _____
 - Automotive/Gas Station/Car Wash _____
 - Service Business _____
 - Liquor Store and/or Beer & Wine _____
 - Restaurant and/or Coffee Shop _____
 - Commercial Property and/or Investment Real Estate _____
21. What Locations or Areas Will You Consider _____
22. How did you learn of our company?
CIRCLE ONE: Ad Referral Yellow Pages Web Site _____ Other _____

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